



PARTNERS  
FOR KIDS<sup>SM</sup>

December 20, 2019

Dear Colleague:

I hope this finds you with much joy and peace this holiday season. I am writing to introduce you to the 2020 Primary Care Provider Incentive Program (PIP). Partners For Kids (PKF) is glad to partner with you to provide high quality care for your patients. PFK relies on you to be successful in that goal and in achieving success in the PIP.

The PIP has been endorsed by your peers who actively provide care for PFK pediatric patients in community practices and also serve on the PFK PIP Committee. The following documents describe the 2020 PIP and highlights changes in the program from the previous year. We continue to focus on preventative visits and adolescent immunizations for 2020 while introducing a new bonus for body mass index screening. We also continue a "kicker" bonus for reductions in emergency department visits for non-emergent conditions.

If you have questions, feel free to reach me at [gilbert.liu@nationwidechildrens.org](mailto:gilbert.liu@nationwidechildrens.org) or 614-355-5480. You may also reach our provider relations team at 614-355-5503 or [PKFProviderRel@nationwidechildrens.org](mailto:PKFProviderRel@nationwidechildrens.org).

Thank you for being part of the PFK network.

Respectfully,

Gil Liu, MD, MS, FAAP  
Medical Director, Partners For Kids



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## 2020 PFK Provider Incentive Program Summary

Element	2019	2020
<b>Network Requirement:</b> Each PFK credentialed provider must participate in at least one of the following as a prerequisite for earning well-care incentives <ul style="list-style-type: none"> <li>• Participation in a PFK-sponsored QI coaching project</li> <li>• Partnership with PFK's patient outreach team</li> <li>• Attend any one of four PFK quarterly webinars</li> <li>• Attend any one of six NCH Behavioral Health webinars</li> <li>• One in-office visit with a PFK medical director, pharmacist, or provider relations specialist</li> <li>• Participation or membership with a PFK committee</li> <li>• Attendance at a Practice Fitness Meeting hosted by Nationwide Children's Hospital/Partners For Kids/Children's Practicing Pediatricians</li> </ul>	Active	Active
<b>W15:</b> Children receiving 6 well-care visits by 15 months of life	PSP*	PSP*
<b>W34:</b> Children ages 3, 4, 5, & 6 who complete their annual well-care visit	PSP*	PSP*
<b>AWC:</b> Adolescents (ages 12-18) who complete their annual well-care visit**	PSP*	PSP*
<b>IMA:</b> Immunizations for Adolescents; patients who turn 13 in 2020 and receive one dose of Meningococcal, Tdap, and have also completed either the 2 or 3 dose HPV Series	PSP*	PSP*
<b>BMI:</b> Children and adolescents 3-17 years of age who had an outpatient visit with a primary care practitioner during 2020 and had evidence of body mass index (BMI) percentile documentation.	N/A	PSP*
<b>ED Reduction for Ambulatory Sensitive Conditions (ASC):</b> Rate of ED visits for selected ASC (otitis media, upper respiratory infection, skin-soft tissue, and asthma) that could be treated in a primary care setting	Opt-In payment; Annual Per Member Per Year Payment	Opt-In payment; Annual Per Member Per Year Payment

\* PSP = quarterly payment on a Per Successful Patient basis. Please note that your practice will continue to receive payment for each adjudicated claim.

\*\*Adolescents enrolled in the Aged, Blind and Disabled or Foster Care programs are eligible to age 21

## Resources and Support

To support you, the following resources are available:

- Monthly attributed patient lists
- Patient outreach staff
- Shared learning opportunities
- PFK quarterly webinars
- Quality improvement resources
- Tip sheets, prescribing guidelines, and other educational materials. Visit us at <http://partnersforkids.org/resources/> for the materials available online



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## 2020 PIP Frequently Asked Questions

**Q:** *What has changed from 2019 to 2020?*

**A:** Partners For Kids is introducing one new measure for the 2020 PIP year:

### Body Mass Index Screening

Goal: Promote healthy weight status or initiate weight management when a patient is at risk or has progressed to child overweight

Measure: Children and adolescents 3-17 years of age who had an outpatient visit with a primary care practitioner during 2020 and had evidence of body mass index (BMI) percentile documentation.

Methodology: Bonuses are paid to the practice at which the attributed provider is credentialed. The body mass index screening does not need to be completed by the attributed provider

Payment: Per Successful Patient (PSP) payments will be made quarterly

\* Partners For Kids is also retiring the Pharmacy ADHD Preferred Prescribing PIP measure because the Ohio Department of Medicaid is implementing a new, single preferred-drug formulary.\*

**Q:** *Are urgent care visits included in the ED Reduction calculation?*

**A:** No. Only visits made to an emergency department are included in the calculation.

**Q:** *How do I opt-in for the ED Reduction kicker?*

**A:** Practices can opt-in by contacting their provider relations specialist no later than March 31, 2020.

**Q:** *How can PFK help my practice to be successful?*

**A:** PFK is able to assist you in the following ways:

- Monthly attributed patient lists are available upon request; these will also be distributed quarterly with PIP payments
- Patient outreach staff
- Shared learning opportunities
- PFK quarterly webinars
- Quality improvement resources
- Online resources available at <http://partnersforkids.org/resources/> include tip sheets, prescribing guidelines, and other educational materials

You can work with your provider relations specialist to learn more about these resources at [PKProRelations@nationwidechildrens.org](mailto:PKProRelations@nationwidechildrens.org).



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**Q:** *What is the Network Requirement?*

A: The **Network Requirement** affirms the value that Partners For Kids derives from being a network dedicated to providing high-quality care for Medicaid patients. It is vital to our joint success that credentialed providers connect with Partners For Kids on no less than an annual basis through the various opportunities listed on the previous page.

**Q:** *What happens if there are patients who have received service not reflected on the compliant list?*

A: Practices may submit Proof Form corrections after the 4<sup>th</sup> quarter PIP report is provided (anticipated for August 2020). Practices submitting evidence of a completed well-care visit will receive a corrective payment in the next PIP check. Provider relations specialists can provide you with additional information about this process.

**Q:** *I still have questions. How can I get answers?*

A: Contact your provider relations specialist ([PKProRelations@nationwidechildrens.org](mailto:PKProRelations@nationwidechildrens.org)).