



November 28, 2022

Dear Colleague,

Thank you for being a valuable member of our Partners For Kids' network and your ongoing commitment to caring for PFK members. Out of the upheaval of the COVID-19 pandemic has emerged a renewed recognition of the importance of well care visits, immunizations, and other preventive services that you routinely provide. These are the same elements that we will continue to emphasize in the 2023 PFK Primary Care Provider Incentive Plan (PC PIP). The PC PIP has been endorsed by your peer representatives on the PFK PIP committee who are actively providing care for PFK members in community practices.

The following describe the 2023 PC PIP and highlight changes from the previous year:

- For the well-child incentive, children ages 3 to 6 will be eligible for incentive in 2023 for well checks **regardless** of claims history in 2022 (**Annual WCV Measure**). We will retain the targeted nature of the incentives for children ages 7 to 20; those without a claims history of a well-child visit (WCV) in 2022 will be eligible for the incentive in 2023 (**Targeted Annual WCV measure**).
- The well-child incentive is unchanged for children under 3 years of age, with the focus remaining on ensuring all receive the age-appropriate recommended number of well child visits (**W30.1 and W30.2 measures**).
- Our focus on Immunizations for Adolescents Combination 2 (**IMA**) is unchanged from 2022. Incentive payments will be made only once per child ages 11 to 13 for the calendar year in which they first meet all the vaccine requirements (one dose of meningococcal vaccine, one Tdap vaccine and the complete human papillomavirus vaccine series).
- We will now incentivize **lead screening** for children under age 2. Incentives will be paid for one lead screening prior to the patient's second birthday in the year in which the member turns 2.
- The **BMI Coding Measure** has been discontinued.

Partners For Kids will continue to illustrate your practice's performance trend and create lists of patients who are attributed to your practice but do not appear to be meeting the incentive measures. PFK Quality Improvement Specialists and Patient Outreach Coordinators are eager to lend their support to your practice to boost performance toward any of the 2023 incentive measures.

Again, we value the opportunity to collaborate with you on promoting the health and well-being of all our Partners For Kids' members. Please don't hesitate to contact me or Lauren Williams from PFK Provider Relations (ph: 937-641-3666; email: PFKProRelations@childrensdayton.org) if you have any questions.

Sincerely,

Jonathan Thackeray, MD
West Central Region Medical Director

Sean Gleeson, MD
President

2023 PFK Primary Care Incentive Program Summary

Measure: Definition & Eligibility

Network Requirement: Each provider must participate in at least one of the following as a prerequisite for earning incentives:

- Participation in a PFK-sponsored QI project (in conjunction with the PFK QI Coaching Program)
- Partnership with PFK's patient outreach team
- Attend any one of PFK's quarterly webinars
- One in-office visit with a PFK medical director, pharmacist, or provider relations specialist
- Participation or membership with a PFK committee
- Attendance at a regional meeting hosted by the PFK Provider Leadership Committee.

W30.1: For children who turned 15 months old during calendar year, completion of ≥ 6 well visits with a primary care practitioner during their **first 15 months of life**

W30.2: For children who turned 30 months old during calendar year, completion of ≥ 2 well visits with a primary care practitioner from **age 15 to 30 months**

Annual WCV: Completion of ≥ 1 well-child visit with a primary care practitioner among those children ages **3 to 6y** (as of the end of the calendar year).

Targeted Annual WCV: Completion of ≥ 1 well-child visit with a primary care practitioner among those **children ages 7 to 18y**** (as of the end of the calendar year) who had no well-child visit claim in the prior year (2022).

IMA: Children turning **ages 11 to 13** years who meet all vaccine requirements (one dose of meningococcal vaccine, one Tdap vaccine and the complete human papillomavirus vaccine series) during this calendar year

Lead Screening: Children **under the age of 2** receiving ONE lead screening test during the calendar year

* PSP = Per Successful Patient

** Children enrolled in the Aged, Blind and Disabled or Foster Care program are eligible through 20 years old



2023 PC PIP Frequently Asked Questions

Q: *What is a “PSP Rate”?*

A: PSP stands for “Per Successful Patient”. Incentives are calculated based on the number of successes you have in each measure, paying each time an attributed patient meets the measurement criteria. This rewards your practice for the work you do while allowing you to pursue additional incentives for members (patients) who may be attributed (but not established) with your practice.

Q: *Does our patient’s attributed provider need to be the one that renders the incentivized service?*

A: No. Payouts are based on the attributed provider regardless of who performed the service.

Q: *Am I incentivized for services I render to patients who are not attributed to me?*

A: If the member is attributed to another provider at your practice who is credentialed with Partners For Kids, your practice will receive the incentive. If the member is attributed to a provider not employed by your office, you will not receive incentives for completing that activity.

Q: *I see a lot of patients/members who are not on my attributed patient list. Can you change their status so I get credit?*

A: Partners For Kids is unable to change a member’s attributed provider. The process for doing so MUST begin with the member and/or legal guardian. The Member/Guardian may request this change either by calling the managed care plan or by submitting a Primary Care Provider Change Request Form, which may be found on the Resources page of Partners For Kids’ website.

Q: *How often will I get paid?*

A: Partners For Kids will issue one check per organization once per quarter. Payments will occur on the following schedule:

- Late February / Early March: Payment based on claims paid through December 31
- Late May / Early June: Payment based on claims paid through March 31
- Late August / Early September: Payment based on claims paid through June 30
- Late November / Early December: Payment based on claims paid through September 30

Q: *Why is there a lag from the time I see a patient to the time I receive the incentive?*

A: The lag is due to Partners For Kids using adjudicated claim data from the managed care plans to calculate the incentives; it takes for the claim to be submitted, processed, adjudicated, paid, and submitted to PFK. We also need time to process the data for our calculations. Each incentive period, we look back at the previous period to see if there are any claims we did not receive for the first pass. We will also do two “True Up” calculations to look back at the preceding year to pick up claims that may have been paid late.



Q: *Why is the program using targeted annual WCVs?*

A: We recognize that children who are not firmly established in your practice are often the most difficult to engage and retain in care, and the pandemic has resulted in many children falling out of routine care. In addition, we wish to recognize the work your practices accomplish when getting children scheduled for regular well checks. To that end, we are striking a balance between incentivizing well checks performed for children who come in regularly while supporting you in reaching out to the patients who can be more difficult to engage. Our incentive payment per successful patient for targeted well checks has been raised substantially in recognition of the challenges of engaging patients ages 7 and up.

Q: *Will a child who is newly attributed to my practice be eligible for the targeted annual WCV?*

A: Children who are newly enrolled as Partners For Kids members will be eligible since we will not have historical claims data for them to ascertain their prior year's WCV status. However, a Partners For Kids member who transfers care into your practice will be eligible only if there is no claims history of a well-child visit in 2022 (regardless of where the child received the service). We will provide monthly patient lists of all patients attributed to your practice and their most recent well-child visit date that we have recorded, which can be used to determine eligibility for the incentive.

Q: *What are we incentivizing with lead screening?*

A: We are incentivizing the performance of at least one lead screening for each child prior to their second birthday. Incentives will be paid the year in which the member turns 2.

Q: *What is the Network Requirement and why is it important?*

A: The **Network Requirement** affirms the value that Partners For Kids derives from being a network dedicated to providing high-quality care for Medicaid patients. It is vital to our joint success that physicians connect with Partners For Kids on no less than an annual basis through the various opportunities listed on the Summary Table. Through these interactions, we can help ensure that we are providing you with beneficial resources, identify potentially new offerings, and ensure you are aware of what all we have to offer.

Q: *What are the consequences for not completing the Network Requirement?*

A: If one or more providers in a group do not participate, the final bonus check of the year written to your practice will be reduced to reflect that only some of physicians in the practice completed the requirement.



Q: *How can PFK help my practice to be successful?*

A: Partners For Kids is able to assist you in the following ways:

- Attributed patient lists are available at any time via the PFK Provider Portal
- Assistance with patient outreach through our Patient Outreach Coordinators
- Shared learning opportunities and webinars hosted by PFK
- Quality improvement resources and support from the PFK QI Coaching team
- Online resources available at <http://partnersforkids.org/resources/> include tip sheets, prescribing guidelines, and other educational materials

You can work with your provider relations specialist to learn more about these resources at PFKProRelations@childrensdayton.org

Q: *My attributed patient lists in the PFK Provider Portal are not accurate. Is there anywhere I can see what patients I've actually seen?*

A: The “Mismatched Attribution” report in the portal will display what patients you have seen but are attributed to another provider.

Q: *What happens if there are patients who have received eligible services not reflected on the compliant list?*

A: Practices may submit Proof Form corrections after the 4th quarter PIP report is provided (anticipated for August 2023). Practices submitting evidence of a completed well-care visit for all eligible children will receive a corrective payment in the next PIP check. Provider relations specialists can provide you with additional information about this process.

Q: *I still have questions. How can I get answers?*

A: Contact your provider relations specialist PFKProRelations@childrensdayton.org